

# Benjamin N. Schott

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## **Career Summary**

Fashion Merchandising student with hands-on experience in merchandise management and retail operations. Currently pursuing a BBA in Fashion Merchandising at LIM College, with minors in Buying & Planning and Visual Studies. Demonstrated ability to manage showroom operations, support sales teams, and coordinate large-scale product preparations, contributing to significant sales achievements. Recognized for strong organizational, leadership, and communication skills, with a proven track record in customer service and team training. Seeking opportunities in retail buying to leverage analytical and creative problem-solving abilities, aiming for internships in summer 2025 and a full-time role post-graduation.

## **Education**

### **LIM College**

Anticipated Graduation: August 2025

Pursuing a Bachelor of Business Administration in Fashion Merchandising

Minors: Buying & Planning, Visual Studies

**Relevant Coursework:** Advanced Buying and Planning for Fashion Buyers, Product Development & Merchandising, Merchandising Concepts & Practices, and Creative Direction & Styling in Visual Presentations, Consumer Behavior

**Campus Involvement:** NRFSA Member 2023-2024, NRF University Challenge Participant 2024

### **Signature School Inc.**

Graduated May 2022

Diplomas: Indiana CORE 40 Diploma with Honors; International Baccalaureate Diploma

- Received Indiana Certificate of Multilingual Proficiency in French

## **Skills**

- Industry Skills: Retail Mathematics, Statistical Analytics, Resourcefulness, Creative Problem Solving, Teamwork
- Office Tools: Microsoft Word, Excel (V-lookup & Pivot Tables), PowerPoint, Outlook, & Teams; Adobe Photoshop and Illustrator; Google Sheets, Slides, & Docs
- Interpersonal: Organization, Leadership, Critical Thinking, Effective Communication, Willingness to Learn, Active Listening, Resilience, Negotiation, Optimism, Establishing Relationships

## **Experience**

### **ICER Brands**

**Showroom Intern:** (New York, NY) Sept-Dec 2024

- Kept track of the location of garments for 8 different brands so that items were present for meetings and could be sent out to buyers and returned to showrooms in time for other sales to occur.
- Assisted in keeping 6 showrooms clean, organized, and prepped for meetings with buyers from brands such as Amazon, TJX, Ross, Fashion Nova, Aeropostale, Forever21 and Burlington.
- Supported the team by setting up, preparing over 100 different garments for photoshoots to get images for lifestyle and ecommerce use on Amazon Marketplace. The result of these actions was that over 800,000 garments were available for sale before the holiday season, providing the Ultra Game brand with a profit of \$40 Million.
- Packed 60 boxes of 8000 cubic feet with excess sample garments to be donated to Natural Disaster Relief areas, promoting philanthropic business decisions.

### **Men's Wearhouse**

Sales Consultant:

(Flagship Store; NYC, NY) Sept. 2023 - April 2024; (Evansville, IN) April- Sept. 2022; May- June 2023

- Maintained the organization of the sales floor and ensured the consistency of stock levels.
- Managed the new hire training process on tracking and sizing customer rental reservations.
- Assumed responsibilities of assistant manager as needed and handled cash till along with other closing tasks.
- Achieved highest ratings on post-transaction surveys completed by customers.